

# Tsinghua Conference on Behavioral, Experimental and Theoretical Economics (Tsinghua BEAT)

July 3-4, 2017

### Monday July 3rd

09:00 – 10:00 Thinking about How Others Think: Cognitive Sophistication, Information Projection, and Behavioral Equilibrium

#### Stephanie Wang\*

10:00 – 10:15 Tea Break

Coordination and Fairness

10:15 – 10:45 Egalitarianism and Turn Taking in Repeated Coordination GamesJulian Romero and Huanren Zhang\*

10:45 – 11:15 The Power and Limits of Sequential Communication in Coordination Games

- Simin He\*, Theo Offerman, and Jeroen van de Ven
- 11:15 11:45 Power and Fairness: When Power Works and Fails

Tony Haitao Cui\*, Paola Mallucci and Diana Yan Wu

11:45 – 13:00 Lunch Break

13:00 - 14:00 Attention in Games

Ala Avoyan and Andrew Schotter\*

14:00 – 14:15 Tea Break

Identity, Incentives and Performance

14:15 – 14:45 Partisan Culture and Corruption

#### Haoran He\* and Shuguang Jiang

14:45 - 15:15 Identity, Incentives and Productivity in the Workplace

Farzana Afridi, Amrita Dhillon, Sherry Xin Li\* and Swati Sharma

15:15 – 15:45 Incentive Design on MOOC

Jie Gong, Tracy Xiao Liu\* and Jie Tang

15:45 – 16:00 Tea Break

Social Distance and Culture

16:00 – 16:30 Friend or Foe? Social Distance in Bribery

Jindi Zheng\*, Gönül Doğan and Arthur Schram

16:30 – 17:00 Gender Composition, Stereotype and the Contribution of Ideas

Jingnan Chen\* and Daniel Houser



## Tuesday July 4th

09:00 - 10:00	Multi-dimensional Reasoning in Games: Framework, Equilibrium and
	Applications
	Ayala Arad and Ariel Rubinstein*

### 10:00 - 10:15 Tea Break

Behavioral Game Theory		
10:15 - 10:45	Boundedly Rational Backward Induction	
	Shaowei Ke*	
10:45 - 11:15	Low Reserve Prices in Auctions	
	Audrey Hu*, Steven A. Matthews and Liang Zou	
11:15 - 11:45	Embedding Games with Strategic Complements into Games with Strategic Substitutes	
	Zhigang Cao*, Xujin Chen, Chengzhong Qin, Changjun Wang and	
	Xiaoguang Yang	

11:45 – 13:00 Lunch Break

13:00 - 14:00	Cooperation in the Finitely Repeated Prisoner's Dilemma

### Matthew Embrey, Guillaume Frechette\* and Sevgi Yuksel

14:00 - 14:15 Tea Break

### Industrial Organization

14:15 – 14:45 Competing Payment Platforms: The Impact of Price Coherence

#### Alex White\*

14:45 – 15:15 On the Paradox of Mediocracy

## Qiang Fu, Ming Li\* and Xue Qiao

15:15 – 15:45 Multi-Seller Membership Pricing

## Ming Gao\*

15:45 – 16:00 Tea Break